

# Business Models and the Expansion of the NREN's Service Portfolio

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WACREN NREN Academy – 16-17 January 2024 - Accra, Ghana

# Agenda – Day 1

Timing	Topic	Who?
<b>Day 1</b>		
9:00 – 9:15	Welcome & Intro	Boubakar Barry (WACREN), Léonie Schäfer (DFN)
9:15 – 10:00	Introduction Business Model Canvas with 2 examples	Léonie Schäfer (DFN)
10:00 – 11:00	Working Groups – Business Model Canvas	All
11:00 – 11:30	Coffee Break	
11:30 – 12:30	Presentation of the NRENs Business Model Canvas	WACREN NRENs
12:30 – 13:30	Lunch	
13:30 – 14:00	Principles of <u>eduGAIN</u> – Presentation	Léonie Schäfer (DFN)
14:00 – 15:00	<u>eduid.Africa</u> , <u>TrustBroker Africa</u> and <u>LIBSENSE</u> frameworks – Presentation & Discussion of their applicability	Omo Oaiya (WACREN)
15:00 – 15:15	Coffee Break	
15:15 – 16:15	FAIR and Open Science – Presentation and discussion of the situation in your country or at your NREN	Léonie Schäfer (DFN) Omo Oaiya (WACREN)
16:15 – 16:30	Round-up Day 1	All
19:00 - Open End	Working Dinner	All

# Agenda – Day 2

Timing	Topic	Who?
<b>Day 2</b>		
09:00 - 10:00	Introduction Value Proposition Canvas with 2 examples	Léonie Schäfer (DFN)
10:00 – 11:00	Working Groups – Value Proposition Canvas	All
11:00 – 11:30	Coffee Break	
11:30 – 12:30	Working Groups – NREN Presentations & Discussion	WACREN NRENs
12:30 – 13:00	Round-Up Day 2 & Conclusions	All
13:00	Lunch	

- Round of Introductions
  - Which NREN do you represent?
  - Your position?
  - Your expectations for the workshop?

**Thank you!**  
**Any questions?**